

# Real Estate Investing Acquisitions & Marketing 2-Day Intensive

Saturday, November 17  
Sunday, November 18  
San Diego, CA



Roger Faulkner, Brian Kendrick and Dustin Trotter

## What you will learn:

- The mindset of a successful investor
- Where to find deals in this market
- How to get realtors to work with you & give you the deal
- Learn a little known strategy that will help you buy more properties
- Use the MLS or online websites to determine ARV
- The 3 things you need to know before making an offer
- Where to find private money & hard money for your flips
- How to structure your joint ventures
- How to brand yourself or company to bring in more deals
- What paperwork and documents you need to secure investor money
- How to write offers to beat out the competition & get them accepted
- Profit by wholesaling REO's & short sales to cash investors without your own money. Yes, it's possible!
- Tools you should be using and how to organize yourself
- How to market your wholesales & renovations for a quick sale & more profit

**Don't Wait,  
Register NOW  
for only  
\$397**

October 15th price goes up to \$497

## Special Guest Speakers

**Kurtis Squyres** of Palm Springs. Kurtis has been wholesaling and flipping homes for over 15 years. He'll be talking about how to market for non-MLS deals going straight to home owners with equity using the subject to acquisition strategy. Kurtis and his wife Cindy have been featured on Fox News Live and Inside Edition for the impact they've made flipping homes in their area.

**Darrell Kucan and Dr. Imran Clark** of Kucan & Clark Partners, LLC in San Diego, experts in short sale investing, will show you how you can profit from the extensive inventory of short sales in this market. Their very first wholesale flip in 2009, they bought for \$190,000 and sold the very next day to a cash buyer for \$265,000. They have been featured in the North County Times and MSNBC.

**WHEN** Saturday, November 17  
Sunday, November 18  
9:00AM - 5:00PM

**WHERE** Crown Plaza Hotel  
2270 Hotel Circle N.  
San Diego, CA 92108

**Register at** [www.RBDventures.com/rbd-real-estate-investing-training-events/](http://www.RBDventures.com/rbd-real-estate-investing-training-events/)  
or call RBD at 619.639.6070